



"We have relied on Calibre CPA Group to protect the licensing rights of NFL Players for more than a decade. Their reliability and quality of service has helped us recover lost licensing income on numerous occasions."



— PLAYERS INC
Licensing and marketing subsidiary
of the NFL Players Association

Who is Calibre CPA Group?

Founded on a mission to provide services of a superior calibre, Calibre CPA Group was established by several CPAs whose careers have focused on providing a comprehensive array of audit, accounting, tax, and consulting services. We're now one of the major "niche" CPA firms in the country that has devoted part of our practice to royalty audits and licensing compliance services.

How Can Calibre CPA Group Help Me?

Calibre CPA Group is unique among firms that provide royalty audit and licensing compliance services — we have expended a tremendous amount of resources to providing value-added contract compliance services to our clients and feel we excel in this area. Here's why —

Over the years, Calibre CPA Group's professionals have provided contract compliance services to satisfied clients throughout the United States. Our dedicated professionals have received specialized training and extensive field experience assisting our clients with recovery of income and providing added assurance that their brand/identity is properly represented in any contractual licensing obligations and fairly compensated.

In particular, Calibre CPA Group's experts assist in the following areas.

RECOVERY

- We examine licensing contract language and records to uncover any loopholes that may prevent you from receiving revenue due to you.
- We investigate payment schedules and ensure payments are properly calculated and accurately remitted, all the while searching for unreported or underreported revenues.

- Our services are tailored to the terms of your contract. A customized program, which is designed to review proper remittance procedures and calculations, is developed for each situation. We can help ensure you receive the amounts due to you without jeopardizing your relationship with the licensee.
- Monetary recovery for our clients can be a significant percentage of royalties or profits previously reported. Our cost-effective services can add to your organization's bottom line.
- Due to our broad experience and efficient audit services, recovered income can outweigh the cost of our services. Our fee structure is also flexible — we can charge an initiation fee at the onset of work and a percentage of royalties collected on your behalf or other alternative fees structures, from hourly rates for work provided to negotiated terms.

REASSURANCE

Because of our prior experiences providing audit and assurance services to a wide range of clients, we have acquired unique insight into contract compliance for apparel, toys, games, publishing, novelties, medical device, aeronautical, and manufacturing industries.

Our professional's in-depth experience help to uncover situations where the licensee may be remiss, from casual or "guesstimates" of royalties due, to sloppy computer conversions where a portion of royalties are missed, to outright negligence, where no royalties are paid.

Furthermore, we can spot situations where your logo, trademark or patent is exploited through false means. Imagine your brand appearing where it is not



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Licensing Royalty Audits



licensed! Our investigative procedures are designed to uncover situations of this nature, report them to you, and provide support to your legal professionals should you require it.

PREVENTION

Some of our competitors feel the main goals of any licensing audit and compliance services are to provide their clients with recovery of income and reassurance that their identity is not abused. Our approach does not stop with just determining the accuracy of a licensee's compliance and misuse of trademarks. Our team goes one step further. We can:

- Help you understand the terms of your contract so you'll learn to be aware of situations that could harm your recovery of owed income.
- Assist in the early stages of royalty contract negotiations to ensure your interests are protected and the licensee is aware of compliance issues.
- Create standardized reporting mechanisms and procedures for your staff and licensees to follow to ensure your royalty fees are properly reported.
- Train and educate your staff and licensees to ensure you are kept abreast of industry news and issues. Our training and knowledge is the key that provides you with the opportunity to enforce your contractual rights.

We encourage all our clients to review the benefits of cost recovery services to protect their interest in the marketplace and at the same time contribute to their bottom line.

Want to Know More?

Contact us toll-free at 866.464.2839, drop a line to our company email (info@calibrecpa.com), or visit our website at www.calibrecpa.com.



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